



Simplify order and shipment communications

Improve order visibility

Accommodate customer-specific formats

Automate invoice submission

Reduce invoice questions and disputes

Strengthen customer relationships

ORDER-TO-CASH

Creating an Online Ecosystem for Suppliers to Work with Customers

Each step in the order-to-cash cycle depends on the smooth flow of information between a supplier and its customers. But differences in technologies can make it difficult to exchange order, shipment and invoice information. In today's environment, each customer can have their own portal and require suppliers to use it as a condition of doing business. For suppliers, the challenge lies in working with the dozens or hundreds of customer systems, but fulfilling orders and submitting invoices efficiently. Instead of doing business a hundred different ways to meet customers' demands, suppliers need to create a single customer ecosystem that allows them to work with all their customers and their different systems in a consistent way.

OneSCM™ Order-to-Cash

OneSCM Order-to-Cash provides a single platform that bridges the differences between customer systems. It creates a trading partner ecosystem that helps companies streamline the order-to-cash cycle and automate the exchange of information. Suppliers can receive and acknowledge orders, no matter which type of customer portal or system the orders originated in — and keep customers informed of the status of orders and shipments at all times.

Order-to-Cash also automates the invoicing process by integrating with the critical back-office systems for the needed information, while transmitting that information to the customer in the required format. Flexible workflow and approval capabilities ensure that the right people review amounts and line items before invoices reach the customer, helping eliminate duplication and errors. Suppliers can also attach supporting documentation to each invoice to clarify charges for the customer, leading to fewer disputes and timelier payments.

Accountability, Flexibility, Simplicity

Because the ecosystem capabilities are delivered via a software as a service (SaaS) model, updates and maintenance occur automatically — helping ensure ongoing compatibility between supplier and customer systems and lowering the cost of ownership. Suppliers don't impose any technical or process limitations on their existing and potential customers, which can help them stand out in a competitive market. From order acknowledgement through advanced shipping notice (ASN) through receipt, Order-to-Cash helps create an auditable history of order activity. Suppliers can keep customers informed of order status and shipments and troubleshoot delays before they occur. Suppliers also have the flexibility to support multiple order and invoice types, including non-purchase order invoices, purchase order flips and expense purchase orders.

SOLUTION

Automate outdated paper-based invoicing methods

Include relevant attachment with invoices

Create custom workflows

Support XML formatting requirements

Process multiple invoice types

Ensure ERP integration

Capitalize on SaaS affordability and ease of ownership

BENEFIT

Transforms traditional paper-based invoicing processes for quicker turnaround, fewer errors and improved accountability.

Documents invoice items to promote better communication with customers and quicker payment.

Routes invoices to the appropriate reviewer to ensure accuracy and compliance with customer requirements.

Gives organizations the flexibility to adapt to customer- and industry-specific formatting needs.

Provides functionality for standard and non-standard invoice types, including purchase order flips and non-purchase order invoices.

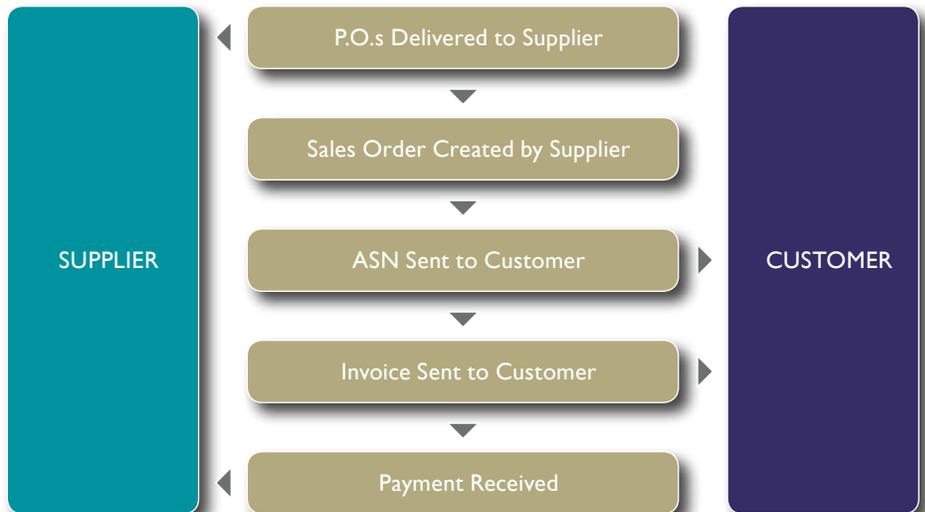
Leverages existing capabilities at both the supplier and customer organizations.

Reduces hardware, maintenance and support costs while delivering advanced accounts receivable capabilities.

TAKE SUPPLY CHAIN'S PROVEN EXPERIENCE

OneSCM is brought to you by TAKE Supply Chain. Since 1994, TAKE Supply Chain has assisted more than 320 clients in automating and controlling process execution within their extended supply networks. TAKE Supply Chain extends corporate policies and procedures through the corporation and its supply chain using industry best practices for distribution and fulfillment, supplier relationship management, trading partner integration and reverse logistics, mobile data collection and barcode label management that complement the existing ERP infrastructure.

ORDER-TO-CASH



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